TOWNS AT LAKESIDE ASSOCIATION, INC.
Adopted Budget for 2020
Janaury 1, 2020 through December 31, 2020
Based on 236 Units

| Line | Adopted |  | Projected | Adopted |
| :---: | :---: | :---: | :---: | :---: |
| Item | Budget | Acutal | Actual | Budget |
|  | 2019 | 9/30/2019 | 12/31/2019 | 2020 |
| INCOME |  |  |  |  |
| MAINTENANCE ASSESSMENTS | \$311,520.00 | \$234,522.00 | \$312,696.00 | \$325,680.00 |
| CAPITAL CONTRIBUTION | \$4,760.00 | \$4,200.00 | \$5,000.00 | \$4,500.00 |
| LATE FEES |  | \$1,625.00 | \$2,166.67 |  |
| Carry over from the previous year |  |  |  | \$4,901.76 |
| OTHER INCOME |  | \$1,712.00 | \$2,000.00 | \$2,322.24 |
| BANK INTEREST EARNED |  | \$100.00 | \$133.33 |  |
| TOTAL INCOME | \$316,280.00 | \$242,159.00 | \$321,996.00 | \$335,504.00 |
| EXPENSES |  |  |  |  |
| GROUNDS/LANDSCAPING |  |  |  |  |
| LANDSCAPE CONTRACT | \$61,000.00 | \$46,108.00 | \$65,000.00 | \$70,663.00 |
| LANDSCAPE MAINT. | \$15,000.00 | \$4,287.00 | \$13,000.00 | \$25,000.00 |
| MULCH REPLACEMENT | \$13,000.00 | \$17,324.00 | \$35,916.67 | \$13,000.00 |
| IRRIGATION MAINTENANCE | \$25,000.00 | \$30,647.00 | \$42,763.00 | \$26,061.00 |
| GENERAL MAINTENANCE | \$25,000.00 | \$13,837.00 | \$17,000.00 | \$25,000.00 |
| EXT. PRESSURE WASH | \$15,000.00 | \$7,131.00 | \$22,591.00 | \$15,500.00 |
| PEST CONTROL | \$5,000.00 | \$995.00 | \$1,326.67 | \$5,000.00 |
| SUBTOTAL | \$159,000.00 | \$120,329.00 | \$197,597.33 | \$180,224.00 |
| UTILITIES |  |  |  |  |
| ELECTRIC | \$8,500.00 | \$7,134.00 | \$9,512.00 | \$9,500.00 |
| SUBTOTAL | \$8,500.00 | \$7,134.00 | \$9,512.00 | \$9,500.00 |
| ADMINISTRATIVE |  |  |  |  |
| INSURANCE | \$8,500.00 | \$8,500.00 | \$8,500.00 | \$9,000.00 |
| LEGAL/PROFESSIONAL | \$3,500.00 | \$4,356.00 | \$5,808.00 | \$5,000.00 |
| MANAGEMENT FEE | \$22,980.00 | \$17,235.00 | \$22,980.00 | \$22,980.00 |
| CPA/TAXES/FEES/LICENSES | \$5,500.00 | \$5,059.00 | \$5,059.00 | \$5,500.00 |
| ADMIN/POSTAGE/WEB | \$3,000.00 | \$2,570.00 | \$3,000.00 | \$3,000.00 |
| RESERVE STUDY | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BAD DEBT EXPENSE | \$10,000.00 | \$0.00 | \$0.00 | \$5,000.00 |
| BANK SERVICE CHARGE | \$700.00 | \$20.00 | \$26.67 | \$700.00 |
| SUBTOTAL | \$54,180.00 | \$37,740.00 | \$45,373.67 | \$51,180.00 |
|  |  |  |  |  |
| RESERVES |  |  |  |  |
| POOLED RESERVES | \$94,600.00 | \$70,949.00 | \$94,598.67 | \$94,600.00 |
| TOTAL RESERVE SUBTOTAL | \$94,600.00 | \$70,949.00 | \$94,598.67 | \$94,600.00 |


| TOTAL OPERATING COSTS | $\$ 221,680.00$ | $\$ 165,203.00$ | $\$ 252,483.00$ | $\$ 240,904.00$ |
| :---: | :---: | :---: | :---: | :---: |
| STATUTORY RESERVES | $\$ 94,600.00$ | $\$ 63,067.00$ | $\$ 94,598.67$ | $\$ 96,500.00$ |
| TOTAL EXPENSES | $\$ 316,280.00$ | $\$ 228,270.00$ | $\$ 347,081.67$ | $\$ 335,504.00$ |
| PER UNIT PER MONTH | $\$ 110.00$ |  |  | $\$ 115.00$ |

