TOWNS AT LAKESIDE ASSOCIATION, INC.
Adopted Budget for 2018
Janaury 1, 2018 through December 31, 2018
Based on 236 Units

| Line | Adopted |  | Projected | Adopted |
| :---: | :---: | :---: | :---: | :---: |
| Item | Budget | Acutal | Actual | Budget |
|  | 2017 | 9/30/2017 | 12/31/2017 | 2018 |
| INCOME |  |  |  |  |
| MAINTENANCE ASSESSMENTS | \$297,354.33 | \$225,568.00 | \$297,354.00 | \$300,192.00 |
| CAPITAL CONTRIBUTION |  | \$7,500.00 | \$7,500.00 |  |
| LATE FEES |  | \$1,319.00 | \$1,400.00 |  |
| OTHER INCOME |  |  | \$0.00 |  |
| RENTAL/SALES SCREEN FEE |  |  | \$0.00 |  |
| BANK INTEREST EARNED |  | \$662.00 | \$662.00 |  |
| TOTAL INCOME | \$300,192.00 | \$235,049.00 | \$306,916.00 | \$300,192.00 |
| EXPENSES |  |  |  |  |
| GROUNDS/LANDSCAPING |  |  |  |  |
| LANDSCAPE CONTRACT | \$65,000.00 | \$45,672.00 | \$60,896.00 | \$61,000.00 |
| LANDSCAPE MAINT. | \$15,000.00 | \$26,004.00 | \$30,000.00 | \$15,000.00 |
| MULCH REPLACEMENT | \$12,552.68 | \$9,955.00 | \$10,000.00 | \$13,000.00 |
| IRRIGATION MAINTENANCE | \$14,000.00 | \$45,750.00 | \$50,000.00 | \$20,000.00 |
| GENERAL MAINTENANCE | \$20,858.99 | \$10,979.00 | \$14,638.67 | \$15,000.00 |
| EXT. PRESSURE WASH | \$10,000.00 | \$18,625.00 | \$18,625.00 | \$15,000.00 |
| PEST CONTROL | \$5,000.00 | \$2,500.00 | \$5,000.00 | \$5,000.00 |
| SUBTOTAL | \$142,411.67 | \$159,485.00 | \$189,159.67 | \$144,000.00 |
| UTILITIES |  |  |  |  |
| ELECTRIC | \$8,500.00 | \$6,358.00 | \$8,477.33 | \$8,500.00 |
| SUBTOTAL | \$8,500.00 | \$6,358.00 | \$8,477.33 | \$8,500.00 |
| ADMINISTRATIVE |  |  |  |  |
| INSURANCE | \$7,600.00 | \$5,633.00 | \$7,981.00 | \$8,000.00 |
| LEGAL/PROFESSIONAL | \$5,000.00 | \$1,766.00 | \$2,354.67 | \$3,500.00 |
| MANAGEMENT FEE | \$22,980.33 | \$17,235.00 | \$22,980.00 | \$22,980.00 |
| CPA/TAXES/FEES/LICENSES | \$5,000.00 | \$4,461.00 | \$4,661.00 | \$4,500.00 |
| ADMIN/POSTAGE/WEB | \$4,000.00 | \$1,552.00 | \$2,069.33 | \$3,412.00 |
| RESERVE STUDY | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| BAD DEBT EXPENSE | \$10,000.00 | \$0.00 | \$10,000.00 | \$10,000.00 |
| BANK SERVICE CHARGE | \$100.00 | \$719.00 | \$958.67 | \$700.00 |
| SUBTOTAL | \$54,680.33 | \$31,366.00 | \$51,004.67 | \$53,092.00 |
|  |  |  |  |  |
| RESERVES |  |  |  |  |
| POOLED RESERVES | \$94,600.00 | \$70,949.00 | \$94,598.67 | \$94,600.00 |
| TOTAL RESERVE SUBTOTAL | \$94,600.00 | \$70,949.00 | \$94,598.67 | \$94,600.00 |


| TOTAL OPERATING COSTS | $\$ 205,592.00$ | $\$ 197,209.00$ | $\$ 248,641.67$ | $\$ 205,592.00$ |
| :---: | :---: | :---: | :---: | :---: |
| STATUTORY RESERVES | $\$ 94,600.00$ | $\$ 63,067.00$ | $\$ 94,598.67$ | $\$ 94,600.00$ |
| TOTAL EXPENSES | $\$ 300,192.00$ | $\$ 260,276.00$ | $\$ 343,240.33$ | $\$ 300,192.00$ |
| PER UNIT PER MONTH | $\$ 106.00$ |  |  | $\$ 106.00$ |

